



CENTENNIAL

SURETY ASSOCIATES, INCORPORATED

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YOUR CONSTRUCTION BONDING SPECIALIST



CONSTRUCTION BONDING SPECIALISTS

Centennial Surety's staff of bond professionals, with over 150 years of combined experience in the bonding industry, gives us the expertise to understand and meet your bonding needs. Bonding is all we do! We concentrate our full attention on your bonding needs. Centennial's staff, working with the Sureties, guarantees an efficient, responsive, bonding program suited to the individual needs and requirements of a diverse client base.

Centennial Surety maintains membership in many construction trade and professional organizations. All employees are committed to improving their knowledge and keeping abreast of changes in the industry. Centennial Surety supports the following organizations:

- ★ Associated Builders & Contractors
- ★ Maryland Independent Agents Associations
- ★ National Association of Home Builders
- ★ Associated General Contractors
- ★ Minority Contractors Association
- ★ American Subcontractors Association
- ★ Women in Construction

CLIENT PROFILE

Centennial Surety and its affiliates write bonds for over 600 companies in the Mid-Atlantic Region. These companies range from general contractors, subcontractors from all trades, and specialty contractors. Bonding lines are established to meet your goals ranging from a first bond to over \$500 million in daily capacity. Centennial Surety Associates, Inc. has the capacity to meet the goals of small and large companies. Our goal is to assist you in the growth of your company.

While our main business is construction bonds, we offer expertise with non-construction industries that requires a variety of bonds for many different purposes. Our customers consist mainly of the following:

- ★ General Building Contractors
- ★ Subcontractors
- ★ Minority Contractors
- ★ Road and Utility
- ★ Specialty Subcontractors
- ★ Hazardous Materials Contractors
- ★ Developers
- ★ Non-Profit Trade Associations

DISTINGUISHING FACTORS

Centennial Surety Associates is an agency specializing in Surety Bonds for contractors, developers, and associations. Centennial Surety remains one of the regions largest, independently owned Bond Agencies. This focus, offers several advantages:

- ★ 100% of staff time is devoted to bonding. All systems and training are focused on providing quality service to the customer.
- ★ Each bond line is tailored to meet the needs of the individual customer. We find the best match with each bond company to promote long-term relationships.
- ★ Personal service is never forgotten. Last minute bonds and documents are delivered on a priority basis.
- ★ Bonding companies prefer to deal with agents that specialize exclusively in bonding and have the expertise and marketing skills to ensure a steady stream of business. This insures better turnaround time and builds up trust which enhances the relationship for the customer.

TEAMING

With the number and variety of local construction contractors counted in our "family" of accounts, Centennial Surety brings contractors together who may not have been aware of ways that they can benefit each other through subcontracting, joint venturing, and meeting minority requirements, to name a few.